

CAPITAL AT RISK

APRIL 2014

The Income Bond 3

Warning: This Bond is not Capital Protected. If you invest in this Bond you can lose some or all of the money you invest.

merrion
SOLUTIONS

STRUCTURED INVESTMENTS

Merrion Solutions is a division of Merrion Stockbrokers Limited. Merrion Stockbrokers Limited is regulated by the Central Bank of Ireland. Merrion Stockbrokers limited is a member of the Irish Stock Exchange and the London Stock Exchange.



Merrion Solutions is a division of Merrion Stockbrokers Limited developed with the needs and objectives of Irish Financial Brokers at the forefront of everything we do.

There are two strands to the business:

- We have combined the expertise of Duggan Asset Management and Merrion Stockbrokers Limited to develop a new and innovative **Structured Investments** business. This business will provide Investment Solutions that empower Financial Brokers and their clients in navigating a course from deposits back to normal investment portfolio construction.
- **myfunds**: We have created a Financial Broker friendly Stockbroking solution that combines Merrion's Investment Management and Stockbroking capability into one low cost, transparent and potentially tax efficient offering.

For more information, please call (01) 2404188, email solutions@merrion-capital.com or visit www.merrionsolutions.com.

Merrion Structured Investments

Merrion Structured Investments is passionate about creating the **leading and most innovative Investment Solutions in the Irish market.**

We will create a series of **exciting new Investment Solutions for Financial Brokers and their clients each calendar quarter.**

Our Investment Strategies and Solutions will be **Research Driven.** By combining the resources of Merrion Investment Managers, Merrion Stockbrokers and other leading international investment experts, our Investment Solutions will have a **strong economic and investment logic** and will represent international best practice in construction.

Merrion Structured Investments operates an **Open Architecture** platform i.e. we will work with a broad range of Irish & International Bank counterparties. We will work with **high quality investment grade counterparties** when selecting partners to provide Capital Protection or other Investment Risk Controlling or Reducing Mechanisms.

We will focus on providing Investment Solutions with **liquidity.** Where possible, we will create the provision for investors to exit their investment prior to maturity should their circumstances change or if investment performance is higher or lower than anticipated.

Our quarterly Investment Solutions will offer a **choice** of:

- 1. Investment Risk Levels:** From 2 to 5.
- 2. Investment Objectives:** Income, Capital Growth, Hedging Strategies etc.
- 3. Taxation Treatment:** Deposit Interest Retention Tax (DIRT), Capital Gains Tax (CGT) and Income Taxable investments.
- 4. Asset Classes:** Traditional Asset Classes such as equities, bonds and property and Alternative Asset Classes such as commodities, currencies, inflation, interest rates etc.
- 5. Investment Techniques:** Traditional Investment Techniques such as long only with Alternative Investment Techniques such as short selling, arbitrage, relative performance etc.

Our Investment Solutions will be available to a **broad range of investor types**, all of whom can invest via our **myfunds** accounts as follows:

- Personal Investors.
- Pension Schemes: Small Self Administered Pension Schemes and Insured Self Directed or Self Invested Plans.
- Post Retirement Plans: Self Administered ARFs & AMRFs and Insured Self Directed or Self Invested ARF & AMRF Plans.
- Self Administered PRSAs.
- Companies, Credit Unions, Charities and other Not for Profit Organisations.
- Institutional Investors.

Our Philosophy will be the implementation of International Best Practice in Structured Investment Techniques for Financial Brokers and their investor clients in Ireland.

1. Executive Summary of Indicative Terms

- The Income Bond 3 (the Bond) is an innovative new Investment Solution designed for investors seeking **an elevated level of fixed investment income** and investors seeking a risk reducing mechanism to provide a degree of protection from normal stock market risk. The Bond is suitable as part of the process of constructing a genuinely diversified investment portfolio.
- The **Investment Rationale:** The investment rationale can be summarised as:
 1. **An Elevated Level of Fixed Annual Return:** Investors will receive a fixed annual return of 6.5% per annum paid out each year regardless to stock market performance.
 2. **Equities as a long term investment:** Although investing in equities involves a degree of investment risk and there will be volatile periods along the way, in the long term, equities tend to outperform other assets like bonds, property, cash etc. By adopting a medium term approach, equity investors can mitigate the risks and short term volatility associated with stock market investment while benefiting from the long term capital growth potential that stock markets can provide.
 3. **Performance/Valuation:** The European stock market has not yet recovered to the same extent as the stock markets of other regions. For example, since the low for European Equities in March 2009, the US stock market has recovered to a level above its pre-crisis level whereas the European market has recovered roughly 70% of its pre-crisis high.
- The **Underlying Investment** of the Bond is a Note issued by BBVA Global Markets B.V. investing in the shares of 4 large companies in the Eurostoxx 50 Index as follows:

AnheuserBusch InBev NV	Philips NV	Volkswagen AG	Airbus Croup NV
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- Investors in the Bond have their **Capital at Risk**. This means that you may lose some or all of the capital invested in the Bond. Merrion Solutions considers the Bond to have a **risk score of 4 (Prudent)** on its risk scale.
- Investors benefit from a **Soft Capital Protection** feature provided by Banco Bilbao Vizcaya Argentaria, S.A. (BBVA). Investors will receive back their initial capital **if none of the 4 shares have fallen by 40% or more at the Redemption Valuation Date**. If any of the 4 shares have fallen by 40% or more at the Redemption Valuation Date, investors will receive the performance of the worst performing share, no matter how much it has fallen.
- Investors in the Bond benefit from a **Fixed Return of 6.5% paid out each year** regardless to stock market performance.
- The **Minimum Return and Maximum Return is 32.5%** (5 annual payments of 6.5%).
- The Bond has a **5 year term**.
- The Bond will be **listed on the Irish Stock Exchange**. **Daily liquidity** will be provided to investors that wish to sell the Bond prior to maturity under normal market conditions and at the discretion of BBVA.
- The **Minimum Investment is €25,000**.
- The **Closing Date for applications is 30 May 2014**.
- **Taxation:** Our understanding is that the returns will be subject to **Income Tax in the case of Personal Investors** and **exempt from taxation in the case of Pension and Post Retirement Investors**.

Warning: This document is provided for information purposes only and is not considered to be an assessment of the suitability or appropriateness for any one investor or group of investors. The suitability or appropriateness of this product to your investment objectives or risk profile should be discussed with your Financial Broker before any investment in this product is made.

Warning: All of the terms outlined in this document are indicative and subject to change. The final terms will not be known until 6 June 2013. Your Financial Broker will confirm the final terms in the Confirmation Certificate issued shortly after the Issue Date on 13 June 2014. If the terms of the Bond have changed significantly on 6 June 2014, your Financial Broker will contact you again requesting a new instruction to proceed with the investment.

Disclaimer: This document has not been reviewed, approved or otherwise endorsed by BBVA or any of its affiliates and BBVA accepts no responsibility in relation to the accuracy, completeness or adequacy of the information included herein. Nothing in this document should be considered to be a representation or warranty by BBVA to any person, including without limitation, any potential investor and any member of the public, regarding whether investing in the product described herein is suitable or advisable for such person.

2. Description of the Income Bond 3

The Income Bond 3 is a BBVA Note designed to provide investors with an elevated level of investment income of 6.5% per annum. The Bond has a risk reducing mechanism to provide a degree of protection from normal stock market risk. The Bond is suitable as part of the process of constructing a genuinely diversified investment portfolio.

The underlying BBVA Note will be issued under BBVA's Structured Medium Term Note Programme dated 9 July 2013. Copies of the Programme's base prospectus (which sets out the terms and conditions of the Note to be completed by the Final Terms or Pricing Supplement) and any supplements there to are available at:

www.ise.ie/debt_documents/Base%20Prospectus_a03e93df-521b-4776-80bea1cb1db39997.PDF
or from your Financial Broker on request.

2.1 The Investment Rationale

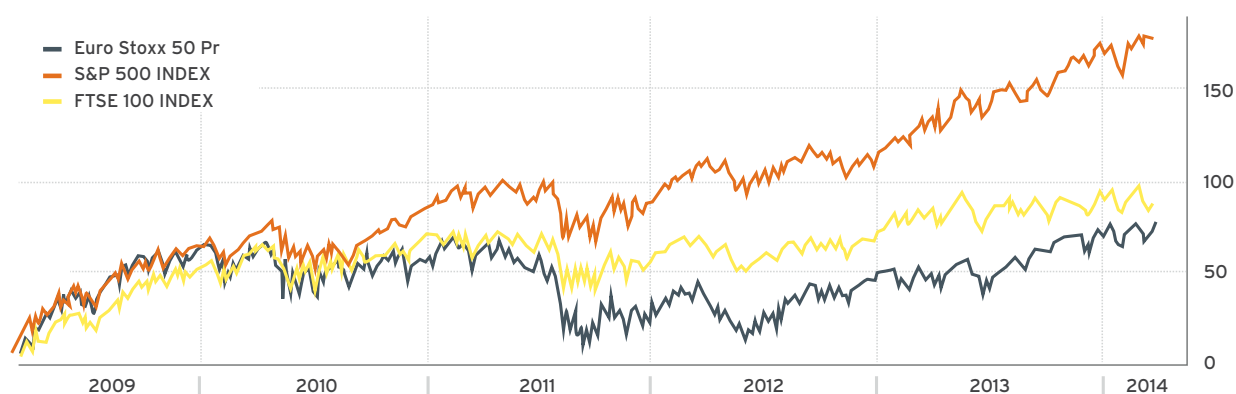
The investment rationale can be summarised as:

- 1. An Elevated Level of Fixed Annual Return:** Investors will receive a fixed annual return of 6.5% per annum (paid out each year regardless to stock market performance).
- 2. Equities as a long term investment:** Although investing in equities involves a degree of investment risk and there will be volatile periods along the way, in the long term, equities tend to outperform other assets like bonds, property, cash etc. By adopting a medium term approach, equity investors can mitigate the risks and short term volatility associated with stock market investment while benefiting from the long term capital growth potential that stock markets can provide.
- 3. Performance/Valuation:** The European stock market has not yet recovered to the same extent as the stock markets of other regions. For example, since the low for European Equities in March 2009, the US stock market has recovered to a level above its pre-crisis level whereas the European market has recovered roughly 70% of its pre-crisis high.

Description	Level
Eurostoxx 50 Index all time high on 31 March 2000	5,249.55
Eurostoxx 50 Index pre crisis high on 16 July 2007	4,557.57
Eurostoxx 50 Index crisis low on 9 March 2009	1,809.98
Eurostoxx 50 Index now on 31 March 2014	3,161.60

Source: Bloomberg
(31 March 2000 to 31 March 2014)

The Eurostoxx 50 Index has increased 74.68% (excluding dividends) since the beginning of the stock market recovery in March 2009. The S&P 500 Index (US equities) and the FTSE 100 Index (UK equities) have increased 176.76% and 86.27% respectively (excluding dividends) over the same period as illustrated in the chart below:



Source: Bloomberg (9 March 2009 to 31 March 2014). Excludes dividends.

Warning: Past Performance is not a reliable guide to future performance.

There have been valid reasons for the European stock market to underperform those of other developed regions (e.g. slower economic growth and the European sovereign debt crisis) since 2009. However, this degree of underperformance between Europe's and other developed region's stock markets has not normally occurred in the long term. Therefore there is the potential that Europe's stock market could close the performance gap that has opened in recent years as the sovereign debt crisis and other economic challenges are overcome. Similarly, it could be the case that given the weaker performance since 2009, the European stock market may have greater capacity to increase than the stock markets of other developed regions given the increases already achieved in these regions.

Anheuser-Busch InBev NV

Anheuser-Busch InBev (ABI) is the world's leading brewer operating out of 24 countries. The group is also recognised as being one of the world's top five consumer products companies. Core brands for the company include Stella Artois, Corona and Budweiser. The US is ABI's largest end market, making up c.40% of revenue while Latin America, particularly Brazil makes up c.36%. The remainder of the group's largest markets are spread throughout Western and Eastern Europe and in Asia, notably China. Revenue is forecast to amount to \$47.6 billion in FY 2014 (+10% YoY) while adjusted earnings per share are forecast of amount to \$5.37 (+9.3% YoY). The company is expected to benefit from the upcoming Olympics being held in the UK and the company attracts premium valuation set of multiples given the group's exposure to emerging markets. ABI trades on a 2014 P/E of 19.9x (2015: 18.0x) and on a 2014 EV/EBITDA multiple of 11.3x (2015: 10.5x) while also providing a dividend yield of 2.8%.

Volkswagen AG

Volkswagen is the largest manufacturer of automobiles in Europe and one of the world's leading manufacturers. With one in every four cars (24.4%) in Europe made by Volkswagen revenue totalled €197 billion in 2013 while profits before tax were €12.4 billion in the same year. The group caters to a wide variety of price ranges from entry level brands such as Seat and Skoda all the way to Bentley, Porsche and Bugatti. A key focus of the group is to continue its exposure in to Asia and management have set long term targets to 2018 which will see Asia continue to be the largest end market for the group while nearly doubling the group's operating margin from 3.5% to greater than 6%. Volkswagen currently trade on a P/E of 8.6x 2014 consensus earnings forecast (2015: 7.7x) and on a 2014 EV/EBITDA multiple of 7.2x (2015: 6.6x) and are forecast to provide for a dividend yield of 2.7% next year up from 2.2% in 2013.

Airbus Group NV:

Airbus is Europe's largest manufacturer of aircraft both for commercial and military end markets. The split of commercial exposure to military is roughly 75/25. In terms of commercial aircraft producers, both EADS through Airbus and Boeing in the US control a significant share of the market and are benefitting from strong demand for new fuel efficient aircraft replacing older versions in developed markets as emerging markets are placing significant orders for the first time. Currently EADS has an order book of €642 billion (2014f revenue: €60 billion) providing visibility in to future years. The shares are currently trading on a 2014 P/E multiple of 16.7x (2015: 13.6x) and a 2014 EV/EBITDA multiples of 6.1x (2015: 5.3x) with a dividend yield of 2.2%.

Phillips NV

Phillips is a diversified company serving three core markets, Healthcare, Personal Health and well-being and Lighting. In the company's most recent quarter, the sales split between the divisions was Healthcare (25% of sales), Consumer Lifestyle (48% of sales) and Lighting (45% of sales). However, on a profitability basis, the most important division was Healthcare (64% of adjusted EBITA), with Lighting (28% of adjusted EBITA), Consumer Lifestyle (18% of adjusted EBITA) and Innovation Group and Services (-10% of adjusted EBITA) making up the remainder. The company stands to be a beneficiary of increased spending on new light technology both for households and in commercial settings while the healthcare division continues to be benefit from structural demand market shifts towards its product offering. Going forward, Phillips is expected to generate impressive growth with adjusted earnings per share forecast to increase to €1.67 in 2014 (2013: €1.58), increasing further to €1.97 in 2015. Phillips is also forecast to provide for a dividend yield of 3.2%.

Source: Merrion Stockbrokers, April 2014.

2.2 Who is the Bond suitable for?

- The Bond has been designed for investors requiring a high level of investment income that is paid out each year regardless to stock market performance.
- Investors requiring a risk reducing mechanism to provide a degree of protection from normal stock market volatility and risk.
- Investors seeking an Income Taxable investment as an alternative to investments with Deposit Interest Retention Tax (DIRT), Capital Gains Tax (CGT) or Gross Roll Up Tax withheld.
- The Bond is a suitable investment as part of the process of constructing a genuinely diversified investment portfolio.

Investors seeking an income



Investors seeking access to their capital



Investors seeking an income taxable source of investment income



Investors seeking Capital Protection



Investors seeking the full potential returns that equity markets can provide



Investors seeking unlimited investment returns



2.3 Indicative Investment Terms of the Bond

While the final terms of the underlying BBVA Note will not be known until 6 June 2014, based on market conditions on 27 March 2014, the underlying BBVA Note is expected to have the following Key Investment Terms:

Indicative Key Feature	Description
Note Issuer	BBVA Global Markets B.V.
Guarantor	Banco Bilbao Vizcaya Argentaria, S.A.
Dealer	Banco Bilbao Vizcaya Argentaria, S.A.
Investment Term	5 years
Soft Capital Protection	Investors will receive back their initial capital invested in the Bond so long as none of the 4 shares have fallen by 40% or more on the Redemption Valuation Date. In the event that any of the 4 shares have fallen by 40% or more on the Redemption Valuation Date, investors will receive the performance of the worst performing share, no matter how much it has fallen.
Underlying Investments	AnheuserBusch InBev NV (Bloomberg: ABI BB) Philips NV (Bloomberg: PHIA NA) Volkswagen AG (Bloomberg Ticker: VOW3 GY) Airbus Group NV (Bloomberg: AIR FP)
Fixed Annual Return	6.5% per annum. Paid out each year regardless to the performance of the stock markets.
Minimum Return	32.5%
Maximum Return	32.5%
Minimum Investment	€25,000
Closing Date	30 May 2014
Strike Date	6 June 2014
Issue Date	13 June 2014
Redemption Valuation Date	6 June 2019
Maturity Date	13 June 2019
Listing	Irish Stock Exchange
Liquidity	Daily, under normal market conditions and at the discretion of Banco Bilbao Vizcaya Argentaria, S.A.
Taxation	Our understanding is that the returns will be subject to Income Tax in the case of Personal Investors and exempt from taxation in the case of Pension and Post Retirement Investors.

Warning: All of the terms outlined in this Brochure are indicative and subject to change. The final terms will not be known until 6 June 2014.

Warning: If you invest in this product you may lose some or all of the money you invest.

Warning: The value of your investment may go down as well as up.

Warning: The above information represents our understanding of the taxation treatment of the Bond but does not constitute tax advice. Investors should satisfy themselves independently of the taxation treatment of the Bond in their particular circumstances.

Warning: Investors should satisfy themselves independently in relation to revenue reporting requirements and the implications of non-disclosure where required.

Warning: Tax rates and the Revenue's policy in relation to the taxation treatment of this instrument are subject to change without notice.

2.4 Sample Return Illustration

The table below describes the annual income payable to investors in the Bond each year regardless to the performance of the Underlying Investments:

Period	Date of Income Payment	Amount
Year 1	13 June 2015	Fixed Annual Return of 6.5%
Year 2	13 June 2016	Fixed Annual Return of 6.5%
Year 3	13 June 2017	Fixed Annual Return of 6.5%
Year 4	13 June 2018	Fixed Annual Return of 6.5%
Year 5	13 June 2019	Fixed Annual Return of 6.5%

Warning: These figures are estimates only. They are not a reliable guide to the future performance of your investment.

Warning: Past Performance is not a reliable guide to future performance.

Warning: If you invest in this product you may lose some or all of the money you invest.

Warning: The value of your investment may go down as well as up.

2.5 Soft Capital Protection

Investors will receive back 100% of their initial investment in the Bond so long as none of the 4 underlying shares have fallen by 40% or more on the Redemption Valuation Date. In the event that any of the 4 shares have fallen by 40% or more on the Redemption Valuation Date, investors will receive the performance of the worst performing share, no matter how much it has fallen. The table below illustrates the level of capital returned to investors in example negative, neutral and positive investment return conditions:

Projected Investment Return Conditions at Redemption Valuation Date	Projected Performance of the worst performing share during the Term	Projected Performance of the worst performing share on the Redemption Valuation Date	Projected Proportion of Initial Capital returned to the Investor
Very Negative	-65%	-60%	40%
Very Negative	-60%	-35%	100%
Negative	-20%	-10%	100%
Neutral	-10%	+5%	100%
Positive	+45%	+35%	100%
Very Positive	+125%	+120%	100%

Warning: These figures are estimates only. They are not a reliable guide to the future performance of your investment.

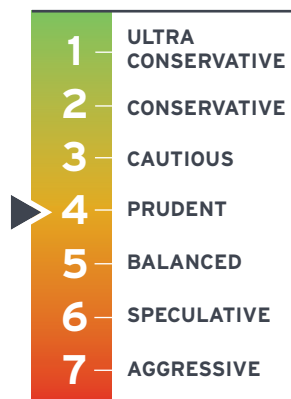
Warning: Past Performance is not a reliable guide to future performance.

Warning: If you invest in this product you may lose some or all of the money you invest.

Warning: The value of your investment may go down as well as up.

2.6 Investment Risk

Merrion Solutions considers the Income Bond 3 to have a **risk score of 4** on its risk scale as follows:



Warning: If you invest in this product you may lose some or all of the money you invest.

Warning: The value of your investment can go down as well as up.

2.7 Liquidity

The underlying BBVA Note will be listed on the Irish Stock Exchange and is a tradable investment (subject to the Warnings below), issued by BBVA Global Markets B.V.

Banco Bilbao Vizcaya Argentaria, S.A. will endeavour to make a secondary market in the Note, subject to it being satisfied that normal market conditions prevail. Any prices indicated will be dependent upon factors affecting or likely to affect the value of the Note such as, but not limited to, the remaining time to the Maturity Date, the outstanding principal amount, the Issuer's or, if applicable, the Guarantor's credit risk, the performance and volatility of the underlying asset, interest rates, exchange rates, credit spreads and any incidental costs etc. To the extent Banco Bilbao Vizcaya Argentaria, S.A. holds Notes that it can offer and subject to it being satisfied that normal market conditions prevail, such prices will have a bid-offer spread no greater than 1.00%.

Banco Bilbao Vizcaya Argentaria, S.A. may determine a bid and offer price in a different manner than other market participants and prices can vary. Sometimes this variance may be substantial. Banco Bilbao Vizcaya Argentaria, S.A. may be the only market maker in the Note which may affect liquidity.

Therefore, investors will, in normal market conditions be able to sell the Note at any time during the term. The price at which the Note can be sold will be the open market value determined by Banco Bilbao Vizcaya

Argentaria, S.A. which will take fees and charges into account and can be lower than the initial amount invested.

Warning: No representation is made as to the existence of a market for the underlying BBVA Note. Banco Bilbao Vizcaya Argentaria, S.A. will endeavour to make a secondary market in the Note, subject to it being satisfied that normal market conditions prevail. Any prices indicated will be dependent upon factors affecting or likely to affect the value of the Note such as, but not limited to, the remaining time to the Maturity Date, the outstanding principal amount, the Issuer's or, if applicable, the Guarantor's credit risk, the performance and volatility of the underlying asset, interest rates, exchange rates, credit spreads, and any incidental costs etc.

Warning: Banco Bilbao Vizcaya Argentaria, S.A. may determine a bid and offer price in a different manner than other market participants and prices can vary. Sometimes this variance may be substantial. Banco Bilbao Vizcaya Argentaria, S.A. may be the only market maker in the Note which may affect liquidity.

Warning: Deductions for charges and expenses are not made uniformly throughout the life of the product, but are loaded disproportionately onto the early period. If an investor sells the underlying BBVA Note prior to the end of the 5 Year term, the practice of front-end loading will impact on the amount of money that the investor receives. The investor may not get back the full amount they invested.

Warning: If you invest in this product you may lose some or all of the money you invest.

Warning: The value of your investment can go down as well as up.

2.8 Fees & Charges

The Fees & Charges associated with the Bond are fully reflected in the terms. This means that they are built into the price paid for the Bond.

The parties involved in the Bond are expected to receive the following indicative commissions:

1. Merrion Solutions: 4%.
2. Financial Brokers: Out of this commission amount, Merrion Solutions will pay 2% of the amount invested to its appointed Financial Brokers for introducing clients to Merrion Solutions to invest in the Bond.

The total indicative commission payable to the parties involved in the Note is 4% of the amount initially invested (based on market conditions on 27 March 2014). This commission amount will be reflected in the quoted price of the Bond if sold prior to maturity.

Pension and Post Retirement investors making an investment through their Friends First Self Directed Plan will have a transaction fee of €75 deducted from their account when investing in the plan and a further €75 deduction if they sell the investment prior to any of the normal maturity dates.

Warning: Deductions for charges and expenses are not made uniformly throughout the life of the product, but are loaded disproportionately onto the early period. If an investor sells the Bond prior to the end of the 5 Year term, the practice of front-end loading will impact on the amount of money that the investor receives. The investor may not get back the full amount they invested.

2.9 Administrative Process

All of the Key Features outlined in this document are indicative and the final investment terms will not be known until 6 June 2014. Investors will be advised of the final terms in the Confirmation Certificate issued within 5 business days of the Issue Date on 13 June 2014. Your investment will only proceed if the Fixed Annual Return is at or above 6%.

The Bond has been designed for Personal, Pension and Post Retirement Investors. Pension and Post Retirement Investors can invest via the following types of schemes:

- Self Invested or Self Directed Insured Pension Schemes.
- Self Invested or Self Directed Insured Approved Retirement Funds (ARFs) and Approved Minimum Retirement Funds (AMRFs).
- Small Self Administered Pension Schemes (SSAPs).
- Self Administered ARFs and AMRFs.
- Self Administered PRSAs.
- Self Invested or Self Directed Insured PRSAs
- Self Invested or Self Directed Insured Buy out Bonds or Pre Retirement Bonds.

Investors in the Bond must invest via a Merrion Solutions myfunds account (except investors via insured pension arrangements). Investors must complete and sign the Application Forms below. Your Financial Broker will assist you in completing your Application Form and in submitting the required documentation.

2.10 What happens if I die before the Bond Matures?

In the event of death of a sole investor or a surviving joint investor, the Bond may be held by the administrators of the estate until maturity. Alternatively, the Bond may be sold prior to Maturity, subject to normal probate regulations, at its realisable value which may be lower than the original amount invested and lower than the Soft Capital Protected amount. The proceeds from the sale of the Bond as a result of death will be paid to your Merrion myfunds account or in the case of an insured pension or post retirement investor, to the investing life company.

Warning: Deductions for charges and expenses are not made uniformly throughout the life of the product, but are loaded disproportionately onto the early period. If an investor sells the Bond prior to the end of the 5 Year term as a result of death, the practice of front-end loading will impact on the amount of money that the investor receives. The investor may not get back the full amount they invested.

2.11 Taxation

It is our understanding that any return will be subject to Income Tax in the case of Personal Investors and exempt from taxation in the case of Pension and Post Retirement Investors. Other additional taxes may be payable depending on the circumstances of each individual investor. However, the taxation treatment of the Bond will be based on Revenue's policy at the time of the realising of any gain and on the individual circumstances of each investor.

Warning: The above information represents our understanding of the taxation treatment of the Bond but does not constitute tax advice. Investors should satisfy themselves independently of the taxation treatment of the Bond in their particular circumstances.

Warning: Investors should satisfy themselves independently in relation to revenue reporting requirements and the implications of non-disclosure where required.

Warning: Tax rates and the Revenue's policy in relation to the taxation treatment of this instrument are subject to change without notice.

3. General Risk Warnings

Warning: If BBVA defaults or goes bankrupt you may lose some or all of your investment and because you are investing in a Note issued by BBVA Global Markets B.V. and not a bank deposit, you will not be eligible for compensation under any Deposit Guarantee or Deposit Compensation Scheme.

Warning: This Bond is not Capital Protected. If you invest in this Bond you can lose some or all of the money you invest.

Warning: Investors will not benefit from any additional positive investment performance generated by the Underlying Investments over and above the Potential Return level provided in advance. Investors will not benefit from any dividends on the Underlying Investments.

Warning: The Note underlying the Bond is a debt obligation of BBVA Global Markets B.V. and all payments on the Bond, including the repayment of principal, are subject to the credit risk of BBVA. Credit ratings can be a useful way to compare the credit risk associated with different product providers and related investments. Credit ratings are assigned by independent companies known as ratings agencies and reviewed regularly. The guarantor, BBVA's long term credit rating as at 27 March 2014 is Baa2 from Moody's (its equivalent rating by Standard and Poor's is BBB- and from Fitch is BBB+). You should note that Moody's rate companies from Aaa (Most Secure/Best) to C (Most Risky/ Worst), while Standard & Poor's and Fitch rate companies from AAA (Most Secure/Best) to D (Most Risky/ Worst). Each of Moody's, Standard & Poor's and Fitch are independent ratings agencies. These credit ratings are reviewed on a regular basis and are subject to change by these agencies.

Warning: The Bond is for Distribution by way of a Private Offer in the Republic of Ireland only.

Warning: Investors in the Bond will not benefit from dividends or coupons from the Underlying Index and do not directly invest in the shares making up the index.

Warning: The Underlying Investments can be volatile.

Warning: Investors should not read this document alone but should also read the associated prospectus which is obtainable from Merrion Solutions or from your Financial Broker where the Terms & Conditions and a full list of Warnings are provided.

Warning: Merrion Solutions has not provided any financial, legal, regulatory, tax, accounting or investment advice and does not accept any responsibility for the appropriateness or suitability of the Bond for any investor.

Warning: This product may be affected by changes in currency exchange rates.

Potential investors are urged to consult with their legal, regulatory, investment, accounting, tax and other advisors with regard to any proposed or actual investment in the Bond and to review the Base Prospectus.

Complaints Procedure

Merrion Solutions aims to provide the highest quality of customer service at all times. If you have any complaint, please contact Merrion Compliance, Block C, The Sweepstakes Centre, Dublin 4.

If you are dissatisfied with the outcome of our efforts to resolve your complaint you may refer your complaint to the Financial Services Ombudsman's Bureau, 3rd Floor, Lincoln House, Lincoln Place, Dublin 2.

Lo Call: 1890 88 20 90; Telephone (01) 6620899; Fax (01) 6620890. e-mail: enquiries@financialombudsman.ie

Bond Application Form

Please note that by signing this Application Form, you are confirming that you have read and understood the material in this Brochure, the base prospectus and have received advice from your Financial Broker in relation to the suitability of this investment for you. If you are unclear about any of the information presented in this Brochure, the base prospectus, the Merrion Stockbrokers Terms of Business or about the suitability of this investment for you, please seek further advice before completing this Application Form.

Please complete Section A, B or C and the Declaration of the following document in BLOCK CAPITALS and return along with your cheque/draft made payable to Merrion Stockbrokers Limited (or the investing life company where an investment is made on behalf of a Self Directed or Self Invested Insured Pension Plan).

I/We hereby apply for the Income Bond 3 in the name(s) of:

A. Personal Investors

Primary Name:	Date of Birth:
Address:	Occupation:
	Email Address:
Telephone Number (Home):	Mobile Number:
Secondary Name:	Date of Birth:
Address:	Occupation:
	Email Address:
Telephone Number (Home):	Mobile Number:

If your investment is being made together with another person you acknowledge that the investment will be a joint investment between the persons named herein.

B. Pension/Post Retirement Investors

Scheme Name:	Pre or Post Retirement:
Scheme Provider Name:	Scheme Type: <small>(e.g. Small Self Administered Scheme, Self Administered PRSA, Self Invested/Self Directed)</small>
Policy/Plan/Account No:	
Revenue Tax Reference No:	Scheme Provider Address:

C. Company or Credit Union Investors

Entity Name:	Credit Union/Company Registration No:
Address:	Primary Contact Name:
	Primary Contact Number
Telephone Number:	Fax Number:
Email Address:	Website Address:

I/We wish to invest € _____ in the Income Bond 3 (€25,000 minimum in denominations of €1,000) and to open an Execution Only myfunds account to do so.

Investor Type (please tick the appropriate box):

- Personal Investor
- Self Administered Pension or Post Retirement Scheme Revenue No: _____
- Self Invested/Self Directed Pension or Post Retirement Plan Plan No: _____
- Company Investor Company No: _____
- Credit Union Credit Union No: _____
- Other Please specify: _____

Investor Declaration: I/We declare that (i) the details above are correct, that I/We are over 18 and confirm that I/We understand and accept the Indicative Key Features of the Bond set out in this Brochure and the base prospectus. I/We confirm that the Indicative Key Features of the Bond are consistent with my/our Investment Objectives and Risk Profile. I/We understand that the indicative terms outlined in this document are subject to change and that the final terms will not be known until 6 June 2014. I/We confirm that we understand that this is not a Capital Protected Investment and that I/We can lose some or all of the amount I/we invest. I/We understand that the investment will not be deemed to have been made until the application has been accepted and that, if and when accepted, the investment will commence on 13 June 2014.

Where applicable, I/We hereby request and authorise you: (a) place my/our Investment Amount in a Client Asset Account in the name of Merrion Stockbrokers Limited.

Primary Signature:

Date:

Secondary Signature:

Date:

Warning: This Bond is not Capital Protected. If you invest in this product you may lose some or all of the money you invest.

Warning: The value of your investment can go down as well as up.

Financial Broker Declaration: I/We confirm the following:

Having conducted a full review of this investor's financial circumstances, that this Bond is consistent with the investor's Investment Objectives and Risk Profile. That we have advised the investor that this Bond is not Capital Protected and that we have advised each investor that they can lose some or all of the amount invested. We have complied in full with the Anti Money Laundering (AML) and combating terrorist system that applies to all designated bodies with effect from 15 July 2010. Where an investor has been identified as potentially vulnerable (e.g. over 60 years of age) we have followed our internal procedures in this regard.

Firm Name:

Print Financial Broker Name:

Date:

Financial Broker Signature:

myfunds Application Form

Merrion Solutions is a division of Merrion Stockbrokers Limited. Merrion Stockbrokers Limited is regulated by the Central Bank of Ireland. Merrion Stockbrokers Limited is a member firm of the Irish Stock Exchange and the London Stock Exchange.

Please complete Section A, B or C and Sections D & E of the following document in BLOCK CAPITALS

A. Personal Accounts

Primary Name:	Date of Birth:
Address:	Occupation:
	Email Address:
Telephone Number (Home):	Mobile Number:

Secondary Name:	Date of Birth:
Address:	Occupation:
	Email Address:
Telephone Number (Home):	Mobile Number:

Joint Account Mandate (if applicable):

Investment Instruction

Merrion will be entitled to act on the investment instructions of any of the named parties to this account, unless otherwise directed in writing.

Bank Transfers/Cheque Requests (Please tick one box for joint accounts)

We confirm that any instruction regarding the transfer of funds (including to a third party) can be accepted by Merrion from any of the named parties to this application.

OR

We confirm that any instructions regarding the transfer of funds (including to a third party) can only be accepted by Merrion when instructed by all of the named parties to this application.

Investor 1:	Signed:	Date:
Investor 2:	Signed:	Date:
Authorised Signatory: (if applicable)		Date:
Print Name of Authorised Signatory:		Relationship to above account:

B. Pension/Post Retirement Account

Scheme Name:	Pre or Post Retirement:
Scheme Provider Name:	Scheme Type: (e.g. Small Self Administered Scheme, Self Administered PRSA, Self Invested/Self Directed)
Policy/Plan/Account No:	
Revenue Tax Reference No:	Scheme Provider Address:

C. Company/Credit Union Accounts

Corporate Mandate

It was resolved that:

Merrion Stockbrokers Limited (Merrion) is hereby requested to open one or more accounts in the name of _____ (hereunder called the "client") and is hereby authorised to act on instructions relating to the accounts, affairs or transactions of the client provided that they are provided in writing, by telephone, fax or email on behalf of the client by any of the following:

Director/Authorised Signatory Name (Block Capitals):	Specimen Signature:
A	
B	

Please provide 2 authorised signatories but note that Merrion may accept instructions from either party.

We undertake that:

1. Merrion will be informed in writing of any amendments to the schedule of authorised signatories or mandate powers. Copies of amending instructions to be provided to Merrion in respect of all such changes.
2. Merrion has been supplied with the appropriate account application form signed in accordance with the resolution above incorporating the terms of business to the operation of the account and under which the client shall be bound.
3. This resolution has been communicated to Merrion and will remain in force until an amending resolution shall be passed by the Board of the aforementioned Company and a copy thereof certified by the Chairperson of the Meeting shall be communicated to Merrion.

I certify the above to be a true copy of the original Resolution duly passed by the Board of the aforementioned Company at a meeting held on ____ / ____ / ____

Chairperson/Secretary:

Date:

ALL ACCOUNTS**D. Bank Details (this is required to make payments to your account):**

Name of Bank & Branch:	Account Name:
Sort Code:	Account Number:
IBAN:	BIC:

Investment Experience (provided to assess appropriateness of investment):

Do you have relevant experience transacting in equities, corporate bonds, unquoted investments, government bonds, derivatives (including Contracts for Differences) or any other investment instruments?

Yes No

If yes, please provide the following:

Transaction Type and Number of Years Experience:
Type of instruments you have transacted in (e.g. equities, bonds etc.):
Average transaction size:
Frequency of Transactions:
Details of qualifications / memberships of professional bodies which may be relevant:
Any other information which may be relevant (e.g. occupation, other educational experience etc.):

E. Declarations

You are signing below that you have received, read and understood our Terms of Business. If you are not clear on any of the provisions in our Terms of Business, please do not sign below before discussing with your Financial Broker.

I/We accept that I/we have received, read and understand your Terms of Business and the conditions governing the application and agree and consent to be bound by them.

I/We accept that we are receiving an execution-only service from Merrion and will not be receiving any advice or any assessment of suitability from Merrion in relation to any of my investments.

I/We accept that I/we am/are opening this account for the sole purpose of the execution of the order to but the Income Bond 3. I/We have not received any advice from Merrion in relation to this Execution Only Account.

I/We confirm that the information provided in this Application Form is true and correct and I/we undertake to inform you of any material changes to my/our circumstances.

Under the Data Protection (Amendment) Act 2003, I/we agree that the information provided by me/us may be held by Merrion and used for the purposes registered under the Data Protection (Amendment) Act 2003, including general business purposes, credit decisions and marketing.

I/We confirm and accept my/our agreement and consent to your policies outlined in the Terms of Business including, but not limited to, those listed below:

Section 4 - Margined/Leveraged Transactions
 Section 6 - Client Cash/Investments
 Section 7 - Custody of your Investments
 Section 10 - Lien & Default Remedies
 Section 11 - Conflicts of Interest
 Section 12 - Aggregation of Orders
 Section 18 - Order Execution Policy

Investor 1:	Signed:	Date:
Investor 2:	Signed:	Date:
Authorised Signatory: (if applicable)	Date:	
Print Name of Authorised Signatory:	Relationship to above account:	

The background is a solid green color with abstract, flowing, wavy lines in various shades of green and yellow-green, creating a sense of movement and depth. The lines are most prominent on the left side and curve towards the right.

*Solutions
for Irish
Financial
Brokers*

merrion

SOLUTIONS

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